



SUPPLY CHAIN MANAGEMENT

Networked Supply Chain



Supply chain as a competitive advantage

In a world of rapidly evolving, increasingly demanding customer expectations, traditional supply chain processes cannot compete. To win in the digital age, companies must operate as agile business networks that connect systems, processes, and partners of all types with visibility, automation, and insights from source to customer.

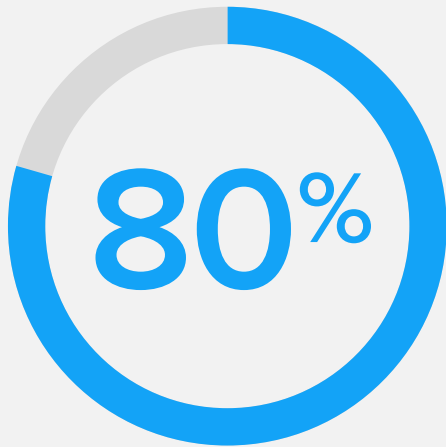


Light up the supply chain

You can't manage what you can't see

Visibility is the foundation of supply chain excellence. For companies to run their supply chains with the level of speed, flexibility, and precision required of businesses today, internal and external silos must be removed and replaced with transparency via intelligent information. Using an advanced, cloud-based network that connects all the supply chain partners, events, and devices, Infor® solutions offer end-to-end visibility with real-time, actionable insights so that companies can respond decisively to disruptions, seize opportunities, and orchestrate and fulfill demand from anywhere in the supply chain.

It starts with the network



of the data that companies need to run their supply chains sits outside their four walls, locked up in partner systems

Network thinking

80% of supply chain processes and data sit outside any single enterprise. In the future, the best companies won't act as single, separate organizations. Instead, they'll work as interconnected, agile business networks that can respond more effectively to dynamic situations than companies today.

To achieve this agile state of being, traditional enterprise solutions won't be enough. What's required is a network approach—one that can model the complex business relationships among trading partners and services providers.

The community

A technology platform, by itself, isn't enough to deliver breakthrough results. A platform is only as strong as its community of users. Functioning as a single-instance business network for nearly 20 years, the Infor Nexus Commerce Network hosts a thriving community of suppliers, manufacturers, logistics providers, financial institutions, and category leaders across industries. Collectively, the global network manages over 55,000 companies and over 100,000 users, processing more than \$500B in global trade, offering a new level of supply chain insight that fuels "networked intelligence."

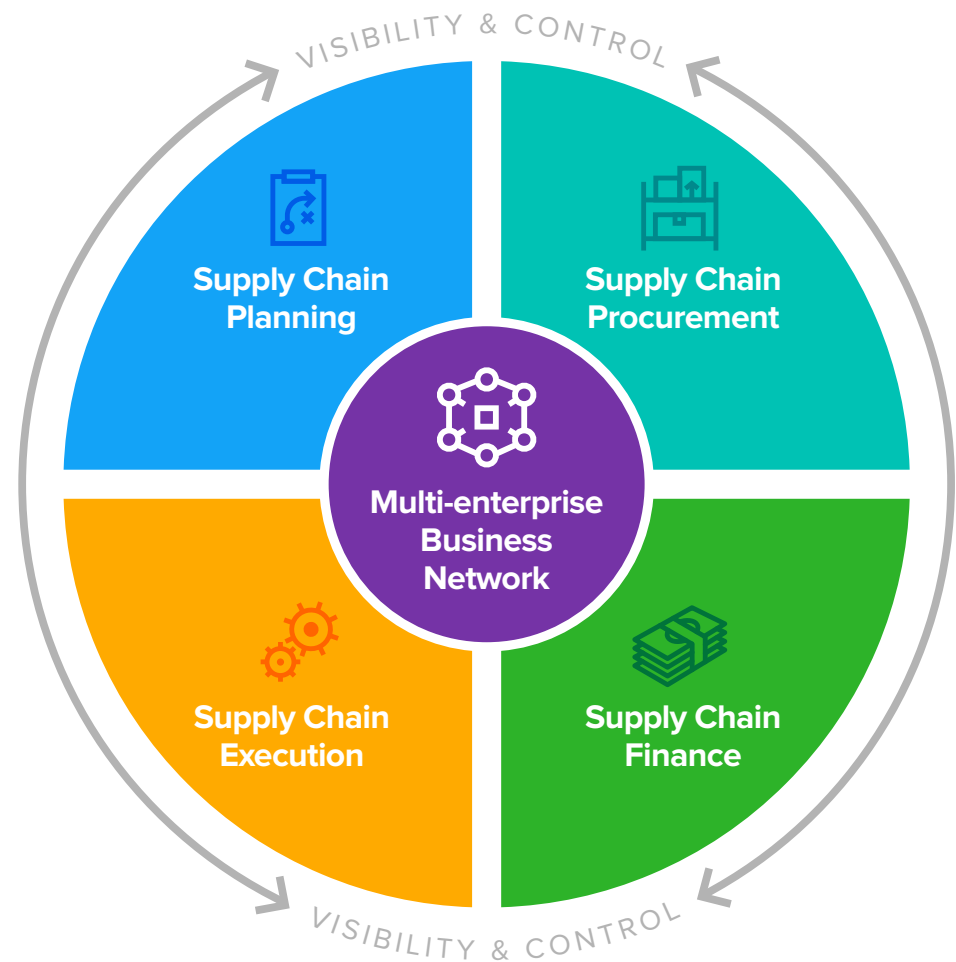
Flexibility, efficiency, and control— all in one place

The networked supply chain

When new technologies and customer expectations disrupt industries, supply chains often bear the brunt of the impact. Companies need to think in reverse—instead of forcing their traditional supply chains to cope with new pressures, they should focus on aligning their supply chains with modern business models, so they can deliver to customers better and more efficiently. Companies can't think about upgrading their various processes in isolation. Tackling planning, procurement, and execution in separate silos creates systemic inefficiencies. Instead, companies need to approach digital supply chain transformation end-to-end, holistically, from planning through execution, and not just within their own enterprise but with their external partners as well. The ultimate goal is to reduce friction and create agility and seamless orchestration, across the entire network.

Such transformation isn't just limited to the physical supply chain, it also includes supply chain finance. Supply chains don't run without sufficient capital. Transforming the financial supply chain is vital.

Infor is the only provider that combines planning, procurement, execution, and supply chain finance with a multi-enterprise business network for an unparalleled level of visibility, flexibility, and control, so that companies can truly serve their customers better.



Combining planning, procurement, execution, and
finance with a multi-enterprise business network

SUPPLY CHAIN PLANNING

End-to-end planning to drive profitable, sustainable growth

Evolving product portfolios, dynamic markets, unavoidable constraints, and expanding networks create a dizzying array of go-to-market options—and a widening gap between getting it done, and getting it right. Infor's integrated planning suite synchronizes supply and demand, balancing customer expectations and business goals.

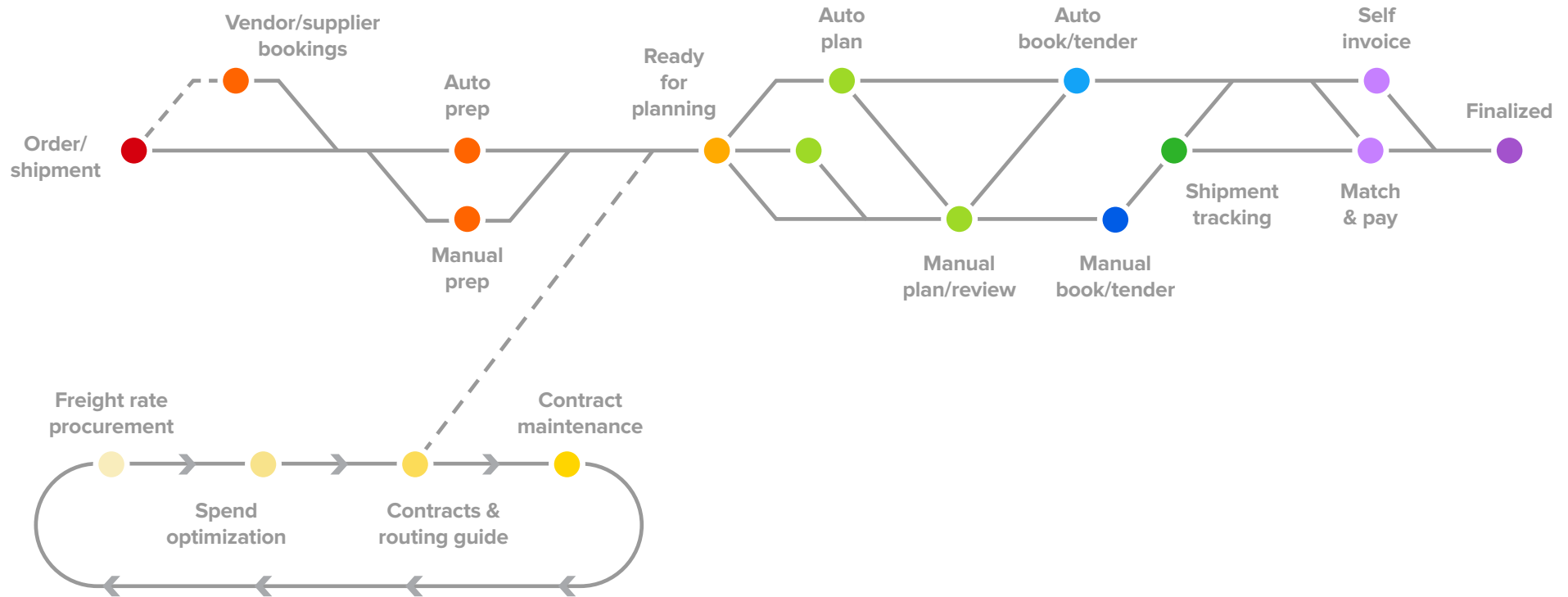
Modular applications target key sources of complexity, leveraging a common platform to harmonize operations and strategy. Advanced algorithms support demand sensing and supply planning, inventory and production planning, all to identify the best use of assets and optimize performance. Sales & Operations Planning enables a holistic perspective to align the organization to deliver overall business improvement.



Global transportation control

Visibility and mastery over complex supply chain flows

Network Transportation Management is a solution uniquely designed for the global enterprise to orchestrate and optimize global shipping flows. Whether your focus is on speed or ongoing cost containment, you need a global platform that not only helps you overcome today's planning and execution silos, but provides the digital transformation needed for tomorrow's supply chains. Network Transportation Management lets you go beyond shipment monitoring to integrate planning, rating, and tendering to generate multi-modal cost and execution visibility, from origin to delivery, helping you balance ever-faster service demands with financial accountability.



Agile fulfillment

Driven by the warehouse of the future

Infor provides configurable warehouse management to leverage automation, increase efficiency, improve customer responsiveness, and reduce complexity. An intuitive solution, it manages activities holistically, combining core and advanced warehousing activities with embedded labor management, ABC cost analytics, and 3D visual analysis in a unified application.

With warehouse, transport, and distributed order management capabilities, Infor enables companies to focus assets—inventory, space, labor, capital, equipment and time—to optimize performance.



Configure



Adapt



Visualize



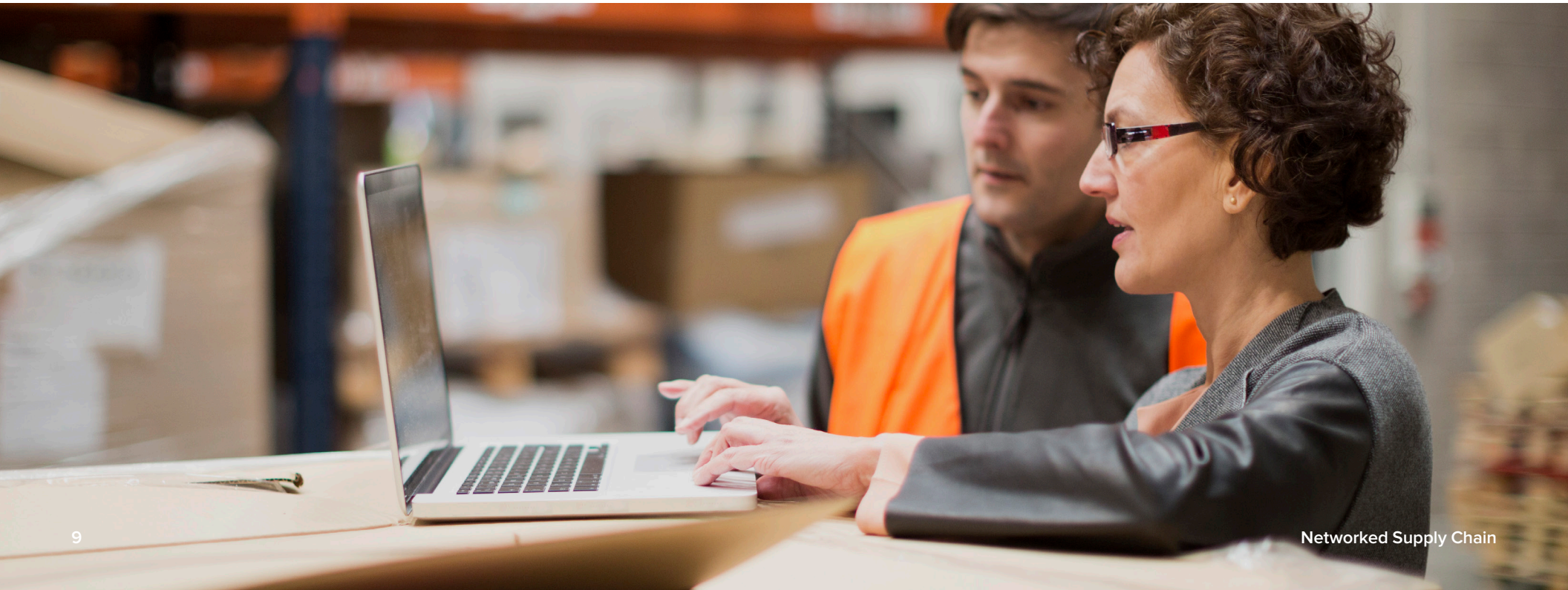
Fulfill



Digital supplier engagement drives a new level of agility

Even companies who rely on contract manufacturers aren't willing to lose visibility and control over their supply base. In fact, these relationships require even more transparency and collaboration in order to succeed. Businesses have traditionally struggled with complex supply chain orchestration because disparate systems and disconnected, manual processes slow down the speed of communication and add strain to supplier relationships.

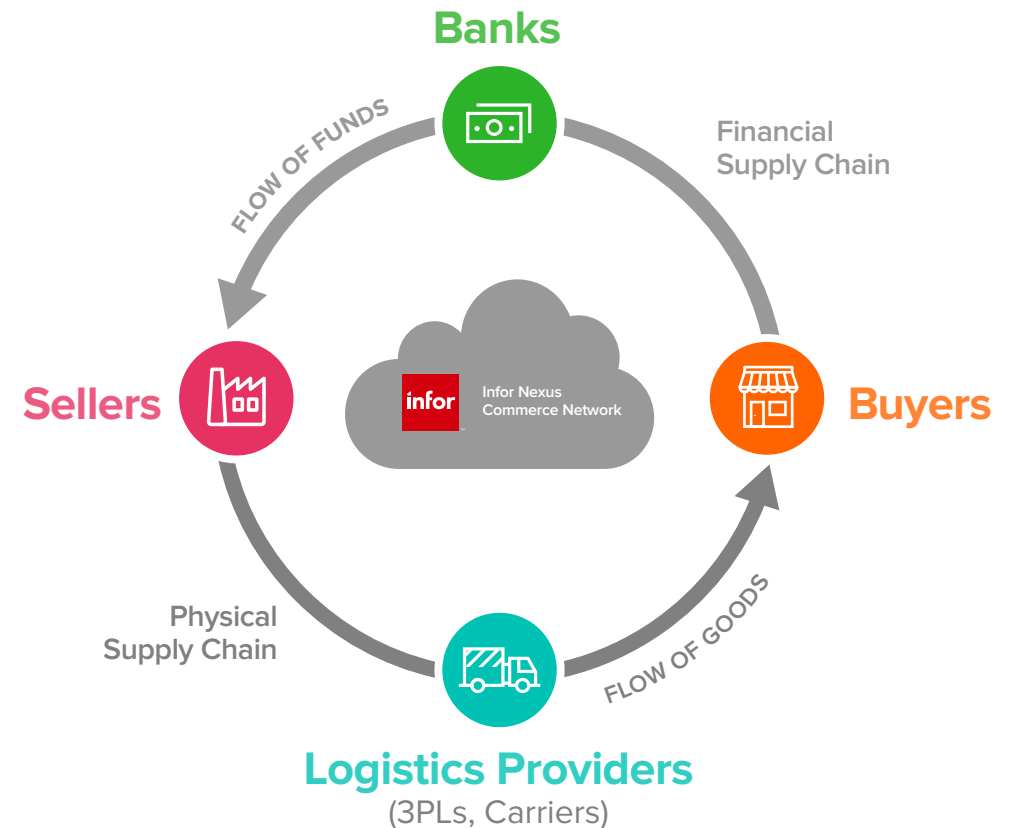
The Infor Nexus Commerce Network provides a single point of engagement with contract manufacturers and suppliers for processes from plan to pay. Digitally share and align on plans, forecasts, and orders to obtain early warnings of potential issues and help to assure supply. Improve logistics throughput, beginning at origin, with solutions that automate supplier packing, labeling, and shipping processes. Generate advance shipping notices to streamline receiving at DCs and warehouses, and ensure packing and labeling accuracy to enable direct ship and cross-dock programs. Automate the entire procure-to-pay process, inducing settlement to improve cash flow visibility, and free up talent to work on more value-added tasks.



Financial stability

Capital-related risk has a direct impact on the health of the supply chain. By connecting the physical and financial supply chains, the Infor Nexus Commerce Network provides a unique opportunity for companies to strengthen their supply chains holistically through finance.

A networked approach to buyer-supplier-finance-provider relationships can enable data to power new, innovative financing programs. Suppliers have more options for obtaining cash at reasonable rates. Buyers alleviate pain and stress in their supplier relationships. The supply chain, as a whole, operates in a healthy, collaborative environment. In the end, the brand with the strongest and most reliable chain prevails.



Fusing the physical and financial supply chain



OPEN DEVELOPMENT PLATFORM

Rapid innovation

Quickly develop and deploy custom applications in the network

The Infor Nexus Network App Platform allows companies and their partners to add new functionality, data, and business processes to the networked supply chain by extending and customizing the core technology platform.

Companies can securely deploy robust business applications in the cloud, or on mobile devices, to gain competitive advantage via innovation, differentiation, and agility.

The leaders are already here

Infor Supply Chain in action

Some of the biggest and most respected companies in the world use Infor Supply Chain Management it to gain competitive advantage, increase efficiency, and maximize profit.

Case studies: Achieving supply chain excellence across industries



A \$14 Billion agriculture products company

saved \$80 million with its Infor Nexus logistics control tower to optimize delivery to customers in 123 countries.



A \$70 billion pharmaceutical company

established a logistics control tower to track inventory and payments across more than 2500 transport lanes.



A \$27 billion brewer

profitably supported growth in volume, profits, and product portfolio by synchronizing production, reducing idle time, and freeing capacity for an annual savings of millions.



A \$50 billion manufacturer

removed 3 days of inventory through better visibility and control of inbound and outbound supply chain flows.



A \$24 billion athletic footwear provider

created a touchless payment process and captures invoice discounts in exchange for early payments to suppliers.



A \$83 billion consumer products company

used Infor Nexus visibility to identify and eliminate \$50 million in excess detention and demurrage fees in Latin America.



A \$3 billion retailer with 3PL services

achieved inventory accuracy of 99.9%, increased labor productivity 22%, and improved shelf management 15% with warehouse management for its B2B/B2C operations.



A \$4 billion fashion brand

engaged suppliers in its sustainability program through a Infor Nexus-powered financing solution that offers low cost financing through the World Bank.

Join
the network
today





Infor builds beautiful business applications with last mile functionality and scientific insights for select industries delivered as a cloud service. With 17,000 employees and over 68,000 customers in more than 170 countries, Infor automates critical processes for industries including healthcare, manufacturing, fashion, wholesale distribution, hospitality, retail, and public sector. Infor software helps eliminate the need for costly customization through embedded deep industry domain expertise. Headquartered in New York City, Infor is also home to the Hook & Loop creative agency, focused on delivering a user experience that is fun and engaging. Infor deploys its applications primarily on the Amazon® Web Services cloud and open source platforms. To learn more about Infor, please visit www.infor.com.

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